AGRIBUSINESS INCUBATION
BUILDING ENTREPRENEURS to

Grow entrepreneurship skills
Engage youth
Create livelihood options
Leading to a thriving economy

We see a huge need and value in **fostering agribusiness entrepreneurship** in developing countries. To take this even further we see an opportunity to **provide the connections to local and global markets** for these entrepreneurs.

This can be achieved by:

Setting up agribusiness incubators in developing countries

Linking these agribusiness incubators to provide access to **the knowledge, connections and markets** in other countries.

The solution

ICRISAT has already a proven model for establishing and managing an agribusiness incubator, and later expanding this by helping set up 22 agribusiness incubators in India and others in Malaysia, Philippines, Sri Lanka and throughout Africa.

This model requires initial support with the aim of being self sustaining after 3-5 years. These self-sustaining incubators are set up through private-public partnerships.

You can:

Sponsor the setting up of an agribusiness incubator

This will include significant expansion of the number of incubators to reach a critical mass in Africa, Asia and Latin America.

The incubators will be set up through private-public partnerships with ICRISAT mentoring the process of setting up and operating. You or your managers can also be involved in the mentorship of young entrepreneurs.

The incubators nurture and mentor entrepreneurs, providing technical, business and market information, as well as knowledge on how to access credit and partners.

Link these agribusiness incubators to provide access to the knowledge, connections and markets in other countries

Linking the incubators across regions and countries will allow knowledge and technology sharing. This will be the channel for small agribusiness entrepreneurs to grow and tap other markets.

Be a partner in expanding/ strengthening this Global Agri-Business Incubator Network. This is a technology transfer model that allows two-way flow of knowledge and technologies, and will allow for faster scaling up and building of more profitable businesses.

ICRISAT has the experience of:

- Guiding the set up of 22 agribusiness incubators in India and 5 in Africa (Zambia, Kenya, Uganda, Ghana and Mali).
- Setting up the Network of Indian Agri-Business Incubators.
- Being a founding member of the Global Agri-Business Incubation Network and the African Agribusiness Incubation Network.
- Assisting and training in the set up of Food Processing business incubators in 5 African countries – Ghana, Mali, Uganda, Cameroon, Angola

Some impacts in India:

- Over 2,200 entrepreneurs supported/trained
- Over 9,000 people directly employed through incubators
- Over 1,200 ventures incubated and over 105 technologies commercialized
- Over 131,600 farmers directly benefited with value addition
- US$18 million: Investment mobilized for clients
- 832: Employment generated (direct) through clients